

“PERFECT HANDLE” “SharpenEzy” “GITTATIT”

Three Trade Marks with
but one meaning: the Best
in Drop-Forged Tools

NOTHING equals Drop
Forging for properly
working steel into shape.

As evidence of our ability to serve you well, we cite a not uncommon instance—the buyer for a middle-west jobbing house—one of the largest, most progressive and well-liked thereabouts, recently expressed to us his entire approval of our merchandizing methods and appreciation of our goods. He said that The H. D. Smith & Co. had the distinction of not trying to load up the trade with unnecessary sizes to eat up capital with slow sellers. Furthermore, he complimented our line as being popular with his retailers—and surely, therefore, with the consumer—for its honest combination of Quality and Moderate Price. That friend and others always buy the new items that we from time to time make, knowing that they merit confidence and will attract, sell and satisfy.

Talk things over with your jobber. We feel sure that he will have a good word for us.

The H. D. Smith & Co.
Plantsville, Conn., U. S. A.

“THE FIRST DROP FORGERS”

ESTABLISHED 1850

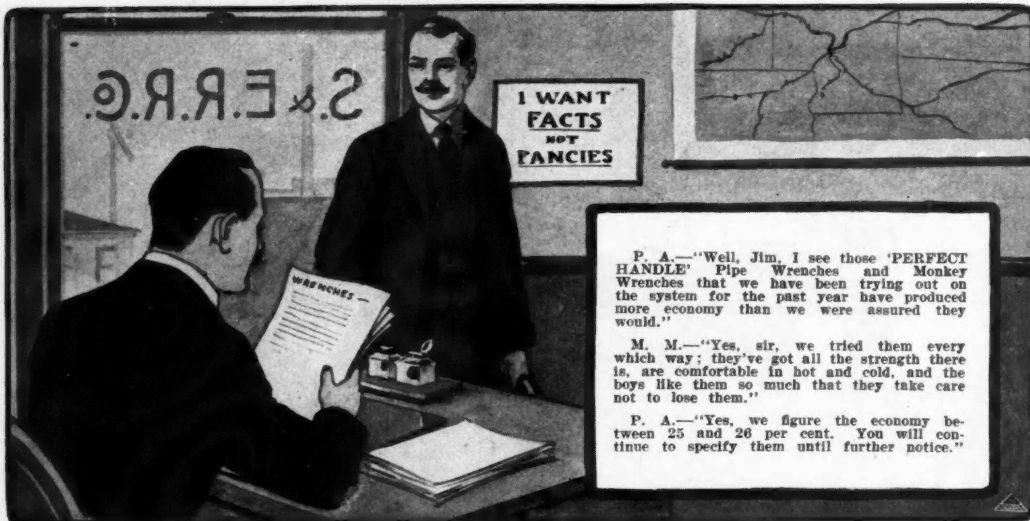
Makers of

Drop Forged Tools

SAFETY & ECONOMY

Safety and economy go together. At least several railroad systems have found that they go together on such items as tools that have been too frequently overlooked.

Safety, with its accompanying economy, has the right of way with the modern Purchasing Agent as well as the Master Mechanic.



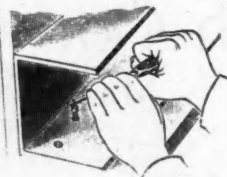
Another Desirable, Practical and Handsome “PERFECT HANDLE” TOOL TRADE MARK

The No. 612 “PERFECT HANDLE” 3 Bit Screw Driver

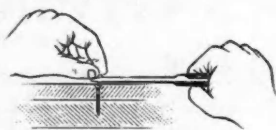
Can be used Inside and Outside, Over and Under, in Between and Offset. When either of the side bits are used a considerable leverage can be obtained and screws can be operated in out-of-the-way places that cannot be reached by the ordinary screw driver.



In the regular way



For out-of-the-way places.



Crank it out or in.
Turn as far as you can, reverse the Screw Driver and turn again and so on.

“PERFECT HANDLE”
Trade Mark

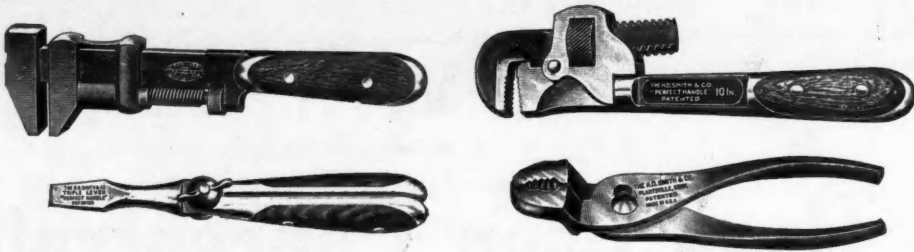
Tools

are Unqualifiedly Guaranteed and the Best for their purposes ever made.

They are Drop Forged, one solid piece of steel, carefully tempered and tested.

The wood of the handle is water-proofed and solid, not hollowed out, and rests solid against the steel. The steel is closed in and over the wood at each end, protecting it thoroughly.

The H. D. Smith & Company
PLANTSVILLE THE FIRST DROP FORGERS ESTABLISHED 1850 CONNECTICUT



"PERFECT HANDLE" Tools

Trade Mark

cover a wide variety of needs. There are "PERFECT HANDLE" Tools for the plumber, for the machinist and engineer, for the carpenter, for the handy man of the house and for the automobilist. All "PERFECT HANDLE" Tools are guaranteed unconditionally. Each article is drop forged thruout from one solid piece of steel, carefully tempered and tested. Where wood is used on the handle it rests solidly against and is locked to the steel, also it is waterproofed for additional protection.

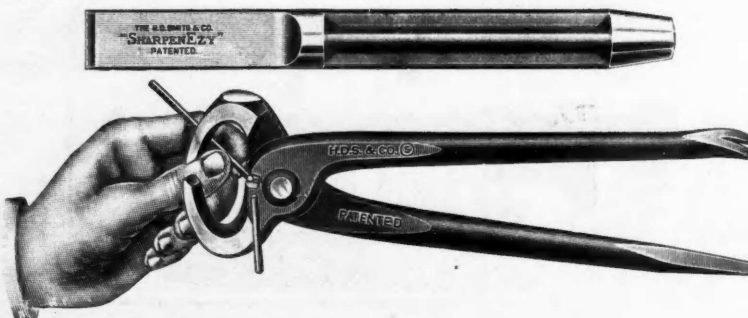
THE H. D. SMITH & CO., Plantsville, Conn., U.S.A.
Makers of the "PERFECT HANDLE" & "SharpenEzy"
Trade Mark Trade Mark
and other Drop Forged Tools

"SharpenEzy" Tools

Trade Mark

are another of The H. D. Smith & Co.'s Products made into articles of every day use and demand. Among the "SharpenEzy" leaders we mention our Cold Chisels, Cape Chisels, Punches and Nail Sets as four separate examples of Quality. In addition to this extensive list of good goods we make Double Screw Driver Bits, Octagon Cold Chisels, Lineman's Climbers, Carpenters' Pincers, Blacksmiths' Pincers, Farriers' Pincers, Farriers' Nippers and the well-known "Gittatit," Slip Joint Offset Plier.

What will you have?





The Rugged Strength

of The H. D. Smith & Company's "PERFECT HANDLE" and "SharpenEzy" and other Drop Forged Tools is so plainly evident that never once has their superiority been questioned.

These tools are so moderately priced that at a glance they show that they represent more value for the money than any tools that have ever been made for the same purposes.

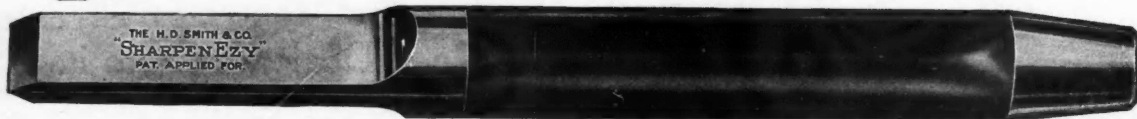
Remember nothing equals Drop Forging for working steel.

THE H. D. SMITH & COMPANY
"The First Drop Forgers"

ESTABLISHED 1850

Plantsville

Conn.

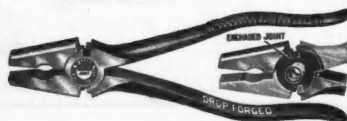


THE attention of the trade is called to another improvement made by us, the only practical and worth-while improvement in Plier Joints made in fifty years.

The "Enchased" Joint has a bearing around its entire circumference except where there is an opening for a cutter. Of other Pliers there are now made what are styled Box Joint, and the common, crude, Lap Joint. The Box Joint is better than the Lap Joint in that it holds the two parts together better than the lonely rivet of the latter can, but there the Box Joint ends. There is no additional leverage, there is no lateral housing.

Diagonal and Side Cutting Pliers with the "Enchased" Joint will also be made.

We make a variety of tools with the "PERFECT HANDLE" also the "SharpenEzy" Tools in several kinds and also Drop Forged Tools, such as Pliers and Carpenters' Pincers, Lineman's Climbers, etc.



212000 Autos in New York State Alone and Every Other State Has Thousands Each and every one of them needs tools

Poor cars need the best tools and the best cars are ashamed to carry poor tools.

Automobile tools are useless and trade losers if they do not stand up in emergencies.

No tools in the world begin to equal the "PERFECT HANDLE" and other Drop Forged Tools made by The H. D. Smith & Co.; nor is there another for the purpose like their No. 613 "Rubber Covered" Screw Driver.

They are not only the best, but they are the most distinctive, and so distinctive that they show their value at a glance and no extended arguments are necessary to effect sales.

These tools are not only the best for automobiles, but the best for all-round purposes.

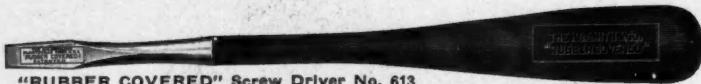
Remember, the **best** trade brings you the **best** profit, but you cannot hold it with any other tools but the **best**, and the **best** are made by The H. D. Smith & Company, Plantsville, Conn., U. S. A.; they are Drop Forged, and The H. D. Smith & Company were the first people to make Drop Forgings.

The H. D. Smith & Company

Makers of the "PERFECT HANDLE" and "SharpenEzy" Tools
Plantsville, Conn., U. S. A.



"PERFECT HANDLE"
Wrench No. 615



"RUBBER COVERED" Screw Driver No. 613



"PERFECT HANDLE"
Screw Driver No. 609



"PERFECT HANDLE" Pipe Wrench No. 643



"PERFECT HANDLE" Wrench No. 642



"SharpenEzy" Cold Chisel No. 631



"GITTATIT" Offset,
Slip Joint, Plier No. 646



"Perfect
Handle"
Valve Spring
Lifter
No. 650



"Perfect
Handle"
Triple
Lever
Screw
Driver
No. 611



"Perfect
Handle"
Hammer
No. 616



"Perfect
Handle"
Tire
Prier
No. 620



"Perfect
Handle"
Screw
Driver
No. 612



Enchased Joint
Pliers No. 648

ENCOMIUMS

Says Mr. J. R. Fay, Newark, N. J.:—Will you please send me three 14", one 8", two 10" Pipe Wrenches by Parcel Post; send bill and I will send money order to pay same. Would like to say that I have used Wrenches made by you for over a year and they are the handiest Wrench made, as well as the strongest.

Say Butzow Bros. Garage, Sycamore, Ill.:—We received the valve spring lifter in good shape and to our knowledge is the best we have been able to find to date, having invested some \$12.00 in valve lifting tools, and will recommend it to any garage in preference to any lifter made.

Say Baker Hardware Co., Lincoln, Neb.:—We are having much success with your line. They sell on sight.

Say J. G. Garies Company, Pittsburg, Pa.:—Shipment of tools received, checked and examined O. K. It is our policy to examine each and every tool received, and found that your tools have excelled any make that we have ever handled, and are pleased to state that we can highly recommend them.

Say Old Dominion Soapstone Corporation, Esmont, Va.:—We have the last end of a 12" (PERFECT HANDLE) Monkey Wrench. If this wrench can be duplicated we will ask you to send us half a dozen of them. This Wrench has been in constant use for the past twelve years, and is the best Wrench of its kind we have ever seen. If you cannot duplicate it, please advise.

Say The Davis Sewing Machine Company, Dayton, Ohio.:—These tools are reported by our superintendent as the best of their kind he has ever found, and we thank you, etc., etc. And of course there are many others—many, many others.

FACTS ARE FACTS, and BRAG IS BRAG. The quality of The H. D. Smith & Company's tools is so well established and their distinctiveness so striking that it is like butting one's head against a stone wall to try to argue to the contrary; it hurts the head but not the wall.



"PERFECT HANDLE" Screw Driver, made in Regular, Machinists, Three Bit and Triple Lever style.



"RUBBER COVERED" Screw Driver. We are the originators of this tool also.



"SharpenEzy" Tools. It remained for us to dignify this line and dress it in modern clothes.



We did not follow the bell-wether on this one either. It is so good a Pipe Wrench that while only a short time on the market it is known as very much better than the "follow, follow me" kind.



The man does not live who can truthfully say that this is not the best Monkey Wrench, not only the best Monkey Wrench made today, but the best Monkey Wrench that has ever been made.

Also we make "PERFECT HANDLE" Offset Wrenches, Drawing Knives, Tire Prier, Hammer, Hatchet, Tack Puller, Valve Spring Lifter, "SharpenEzy" Cape Chisels, Punches, Nail Sets—Lineman's Climbers, Pincers and Nippers—the great "GITATIT" Slip Joint Offset Plier, the only one that is different—the "Enchased" Joint Pliers and other Drop Forged tools.

The H. D. Smith & Company

Makers of the "PERFECT HANDLE" and "SharpenEzy" and other Drop Forged Tools
Plantville, Conn., U. S. A.

Easy

In addition to being the most distinctive and best, the "PERFECT HANDLE" and "SharpenEzy" and other Drop Forged Tools made by The H. D. Smith & Company are the easiest of all to sell. Immediately your customer sees and feels one of them he knows he has something different, and that difference shows on the face of it the common sense, quality and practicalness of each tool.

Look the line over and ask yourself if ever before any concern made such good goods at such moderate prices and in such a variety, goods that created such a splendid place for themselves in the trade, in such a short time.



"SharpenEzy" Cold Chisels are distinctive. Drop forged, tempered and tested with the greatest care.

The "RUBBER COVERED" Screw Driver for general use and use around electricity, spark plugs, etc., is a practical and necessary tool.

The "PERFECT HANDLE" Screw Driver made in Regular, Machinists' Three Bit and Triple Lever style. Heroes for work.

The "Gittatit" Offset Slip Joint Plier is different, and a great Cotter Pin puller.

The "PERFECT HANDLE" Monkey Wrench with its easy-to-grip, water-proofed handle, is there with strength, leverage, contour and quality.

The "PERFECT HANDLE" Pipe Wrench is the most efficient and strongest of all Pipe Wrenches.

We also make other drop forged tools and will be very grateful if you will write us, or any "alive for your interests" jobber, for further information.

THE H. D. SMITH & CO.

"The First Drop Forgers"

PLANTSVILLE, CONN.